



<https://www.wearepeachy.co.uk/job/sales-consultant-2-2/>

Sales Executive

Description

Sales Executive

Specialists in Flooring: Stone, Tiling and Wood | Trading for Over 20 Years

Location: Cirencester, Cotwolds

Salary: £30K + with monthly team bonuses

Hours of work: Full time, Weekdays 9am -5pm. Saturday 9.30am to 4pm twice a month, day off during the week in lieu.

Peachy Resources has been exclusively retained by an independent home improvement business specialising in premium flooring, wood, porcelain, and stone.

Do you just love home improvement projects? Do you thrive in a tight-knit, ever so slightly quirky team that values pulling together to achieve success? If so, we'd love to hear from you!

With over two decades of experience, they've built a reputation for offering exceptional products and an even better customer experience. The team may be small (fewer than 10!), but they're a mighty group of individuals who support each other every step of the way.

What You'll Be Doing as a Sales Executive

As a Sales Executive, you'll work in the beautiful showroom, welcoming customers and guiding them through their purchasing journey. This isn't just sales—it's about building genuine relationships and understanding the needs of customers considering a significant investment for their homes.

Your key sales responsibilities will include:

- **Customer Engagement:** Show empathy and excellent communication skills to help customers make informed decisions.
- **Following Up:** Manage longer sales cycles by keeping in touch via phone or email, ensuring no customer feels forgotten.
- **CRM Management:** Use a CRM system to track leads, follow-ups, and customer details effectively.
- **Samples and Administration:** Organise samples, raise quotes, and prepare invoices with precision.
- **Team Collaboration:** Work closely with the team to ensure the showroom runs smoothly and customers leave delighted.

What We're Looking For:

- Has a natural ability to connect with people and provide excellent customer service.
- Is organised, proactive, and comfortable managing sales processes.

Hiring organization

Peachy Resources

Employment Type

Full-time

Beginning of employment

15 September 2025

Duration of employment

Permanent

Industry

Home Improvement

Job Location

GL7, Cirencester

Working Hours

9am to 5pm

Base Salary

£ 30000 - £ 30000

Date posted

August 3, 2025

Valid through

05.09.2025

- Enjoys working in a team sales environment where collaboration and shared success are valued.
- Has experience in a retail or sales role, preferably in home improvement, interiors, or a similar industry (but it's not essential if you're keen to learn!).

Why Join

- **Team Bonuses:** Share in the rewards with monthly team bonuses—because this company believes success is a group effort.
- **Friendly Environment:** a close-knit team who love what they do. You'll fit right in if you enjoy a supportive and creative workplace.
- **Variety:** Every day is different, and you'll have the opportunity to make a real impact on the customer experience.

How to Apply

Think you'd be a great fit? Send your CV and a short note to tell me why you're excited about joining the team!